The 24 benefits of using online specification and video presentation services:

- 1. Increased accessibility: Videos can be easily shared online, allowing customers and business partners to watch them anytime and anywhere, without the need for physical travel.
- 2. Higher engagement: Videos are more interactive and visual than traditional presentations. Viewers are therefore more likely to stay attentive and engaged throughout the entire presentation.
- 3. Consistency: Video presentations ensure uniformity in the content presented. This ensures that all viewers receive the same information, regardless of when or where they watch the video.
- 4. Customization: Video presentations can be easily customized to meet the specific needs of customers or business partners.
- 5. Time and cost savings: Video presentations eliminate travel costs and allow for remote presentations. This significantly reduces costs and time lost due to travel.
- 6. Measurement of results: Videos can be easily tracked and measured to determine their success. Engagement and viewing data can be collected and used to improve future presentations.
- 7. Creativity: Videos allow manufacturers to present their product or service in a more creative and dynamic way, using visual effects, animations, music, and narration to bring their presentation to life.
- 8. Easy sharing: Videos can be easily shared via social media platforms, company websites, or messaging apps, making it easier to disseminate and extend the reach of presentations.
- 9. Better information retention: Video presentations allow viewers to better retain the information presented. Videos combine visual, audio, and textual elements to stimulate viewers' different senses and improve their understanding.
- 10. Flexibility: Videos can be recorded anytime and anywhere, allowing manufacturers to make presentations flexibly and efficiently, based on their schedule and needs.

- 11. Improved interaction: Videos can include interactive features such as links, contact forms, automated discussion (chat), or call-to-action buttons, allowing viewers to take immediate action after watching the presentation.
- 12. Sustainability: Video presentations can be stored and accessed at any time, ensuring that the information presented remains available in the future, for existing customers or potential prospects.
- 13. Professionalism: Video presentations give an impression of professionalism and modernity to the company, enhancing its brand image and credibility.
- 14. Differentiation: Videos can help differentiate the company from its competitors by offering a unique and creative presentation of its products or services.
- 15. Improved website visit time: Videos are an excellent way to increase the amount of time visitors spend on your website. The longer the visit time, the better it is for your website's SEO.
- 16. Visibility: Videos tend to be more widely shared on social media than traditional presentations, which can help increase the company's visibility and strengthen its reputation.
- 17. Brand memorization: Video presentations can help viewers remember the brand and its products, associating the company with specific visual and auditory images.
- Time savings: Video presentations allow manufacturers to save time by avoiding travel for client visits, allowing them to devote more time to production and other important tasks.
- 19. Flexible scheduling: Video presentations can be scheduled in advance and made at any time, allowing manufacturers to better organize their schedule and adapt to their clients' schedules.
- 20. Global accessibility: Video presentations can be accessed from anywhere in the world, allowing manufacturers to reach a wider audience and address customers located in remote regions.

- 21. Reduced training costs: Video presentations can be used to train employees, which can reduce training costs compared to traditional methods.
- 22. Easier information sharing: Video presentations allow for easier and faster information sharing between different departments or teams within the company.
- 23. Increased customer satisfaction: Video presentations can enhance the customer experience by providing a more engaging and informative way to present products or services.
- 24. Improved sales: Video presentations can help improve sales by providing a more effective way to showcase products or services

Some statistics in favor of presentation videos:

• According to a Vidyard study, videos increase the amount of time visitors spend on a website by 81%.

• According to Brightcove, emails containing videos have a click-through rate 300% higher than emails without video.

• According to Brightcove, social media videos generate 1200% more shares than images and text combined.

• According to a HubSpot study, 54% of consumers prefer to see marketing videos rather than any other type of content.

• According to HubSpot, marketing videos increase conversion rates by 80% on landing pages.

• According to a Forbes study, 59% of senior executives prefer to watch a video rather than read text if both options are available.

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